



**MARIANAS VISITORS AUTHORITY**  
**News Release**

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*Tourism is Everybody's Business!*

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**TRAVEL AGENTS FROM HANGZHOU TOUR SAIPAN**

**Saipan, Northern Mariana Islands (NMI)** – 43 travel agents from Hangzhou, China took a FAM (familiarization) tour of Saipan in February 2014 to gain first-hand information about the destination. Direct flights from Hangzhou to this beach resort destination now fly every six days beginning in January 2014.

The travel agents visited in two separate groups between Feb. 22 and March 4. While on-island, they inspected Aquarius Beach Tower, Kanoa Resort, Sun Palace, Coral Ocean Point Resort, Fiesta Resort & Spa, Hyatt Regency Saipan, Mariana Resort & Spa, Kingfisher Golf Course, Century Hotel, Kingfisher Golf Course, and Fiesta Resort & Spa.

“With the launch of direct flights from Hangzhou this year, this FAM tour will give travel agents first-hand experience with the Northern Marianas. This exposure will allow them to better sell tour packages here and keep demand for those flights high,” said Marianas Visitors Authority (MVA) Marketing Manager Bruce Bateman. “The MVA is pleased to partner with Century Tours on this FAM tour.”

The travel agents also visited awarding-winning Managaha, Nilala Spa, Kingfisher Golf Course and Sunny Car Rental. Other activities included a jungle tour, a Seawalker tour, a Star ATV tour, and a submarine tour. Meals were provided at Shirley's, Kanoa Resort Barefoot BBQ, 360 Revolving Restaurant, Fiesta Resort & Spa dinner show, Kinpachi Restaurant, Saipan Sunset

Cruise, and Hyatt Regency Saipan.



Travel agents from Hangzhou attend a cultural dinner show at Fiesta Resort & Spa on March 1, 2014, during their FAM tour of Saipan, Northern Mariana Islands. The group was escorted during their tour by Marianas Visitors Authority Marketing Specialist Laura Hsaio.



Travel agents from Hangzhou have lunch at 360 Revolving Restaurant on Feb. 24, 2014, during their FAM tour of Saipan, Northern Mariana Islands. The group was escorted during their tour by Marianas Visitors Authority Marketing Specialist Laura Hsaio, left.

The Northern Mariana Islands of Saipan, Tinian, and Rota are a chain of idyllic islands in the West Pacific, offering a friendly, fun and exciting vacation in paradise. They are an excellent destination for families, adventure and sports-minded travelers, as well as business people looking for a tropical haven. Adventurous travelers from Asia, Australia, Europe and elsewhere looking for new travel discoveries will find them in the Mariana Islands, just three hours travel from most cities in Japan, and four from Asia and Australia. The Northern Marianas are served from Tokyo and Osaka in Japan by Delta and Asiana Airlines. From Korea, Asiana provides direct flights from Seoul and Busan. From China, direct flight service from Shanghai, Beijing, Guangzhou, Tianjin, Hangzhou and

Wuhan to Saipan is available. United Airlines has daily flight connections from nine cities in Japan to Saipan with one stop. United States mainland connections can be made by Delta Air Lines to Saipan via Tokyo Narita, and United Airlines via Guam. For more information visit [www.mymarianas.com](http://www.mymarianas.com).

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