



MARIANAS VISITORS AUTHORITY
News Release

Tourism is Everybody's Business!

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BRAND USA GIVES MVA BOOST AT JATA WORLD TRAVEL FAIR

Saipan, Northern Mariana Islands (NMI) – As the closest U.S. destination to Japan, the Northern Mariana Islands joined forces with Brand USA at last month's Japan Association of Travel Agents (JATA) World Travel Fair 2012 in Tokyo.

The Marianas Visitors Authority (MVA), which participates annually in the travel fair, joined other U.S. destinations under the Brand USA umbrella on Sept. 21-23, 2012, with positive results.

“By having our booth physically situated with Brand USA this year and by coordinating with them, the MVA's overall impact and outreach to travel fair attendees was greater,” said MVA Managing Director Perry Tenorio. “We look forward to the new promotional opportunities this partnership has opened up.”

The MVA joined the Brand USA signing ceremony launching “Japan-US Tourism Exchange Year,” aimed at stimulating general travel demand from Japan to the United States with activities scheduled from September 2012 to August 2013, involving major Japanese travel wholesalers and agents with major airlines flying in and out of Japan to the U.S. The MVA has formally endorsed the proposed activities.

The Northern Marianas also garnered stage time on the Brand USA stage by featuring a magic show by SandCastle Saipan and providing Saipan-da! backpacks for a charitable auction. Other activities organized by Brand USA were a VIP reception at the U.S. Embassy on Sept. 20 and a happy hour reception for 200 travel trade and media representatives on Sept. 21. Brand USA has spent over \$5-million in the last three months advertising the launch of new programs to increase travel between Japan and the U.S.

The JATA World Travel Fair is the largest annual travel fair in Asia, attracting 125,989 attendees this year, a 7 percent increase over last year.



Japan Association of Travel Agents Vice Chairman Hiroshi Tagawa, third from left, and Brand USA Chief Business Development Officer Paul Cerula, third from right, sign the memorandum of understanding for the “Japan-USA Tourism Exchange Year 2012” on Sept. 21, 2012, in Tokyo.



Gordan Marciano of Pacific Development Inc. and Brenda Repeki of the Marianas Visitors Authority distribute brochures and answer questions about the Northern Mariana Islands during the Japan Association of Travel Agents (JATA) World Travel Fair 2012 held on Sept. 21-23, 2012, in Tokyo.

The Northern Mariana Islands of Saipan, Tinian, and Rota are a chain of idyllic islands in the West Pacific, offering a friendly, fun and exciting vacation in paradise. They are an excellent destination for families, adventure and sports-minded travelers, as well as business people looking for a tropical haven. Adventurous travelers from Asia, Australia, Europe and elsewhere looking for new travel discoveries will find them in the Mariana Islands, just three hours travel from most cities in Japan, and four from Asia and Australia. The Northern Marianas are served from Tokyo and Osaka in Japan by Delta Air Lines and Asiana Airlines. From Korea, Asiana provides direct flights from Seoul and Busan. China is served from Beijing, Shanghai and Guangzhou. For more information visit www.mymarianas.com.

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